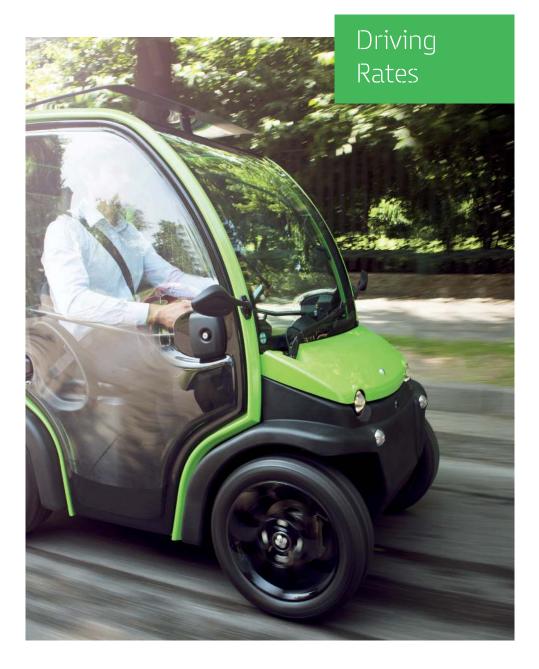
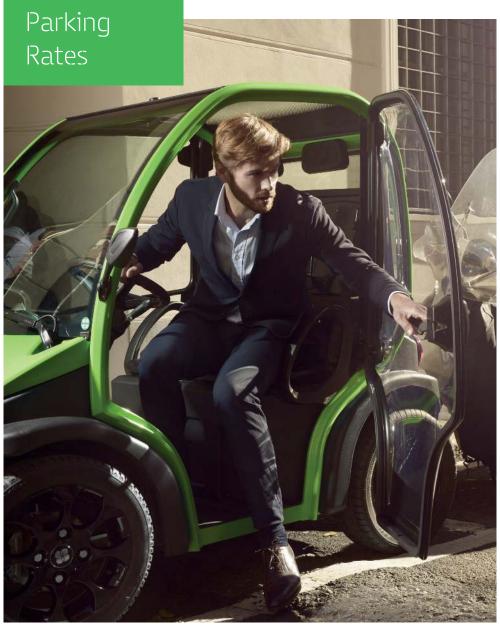


## WHY Birò Share?

Birò, from Cost to Revenue.

### Owners decides on the rates





# Immediate earnings starting from the first month!



#### 10 years long term rental (no initial fee): 165€/month

Birò winter edition with Maxi Lithium battery (100km range), subscription to Birò Share portal, liability insurance and no initial fee.

#### Example of revenue with a BiròShare vehicle



Asumption:

Driving rate: € 0,15/min
Parking rate: € 0,07/min

Average daily use: **3h / day.** 

If parking represents 70% of use **Revenue € 523/month** 

1 month = 30 days.

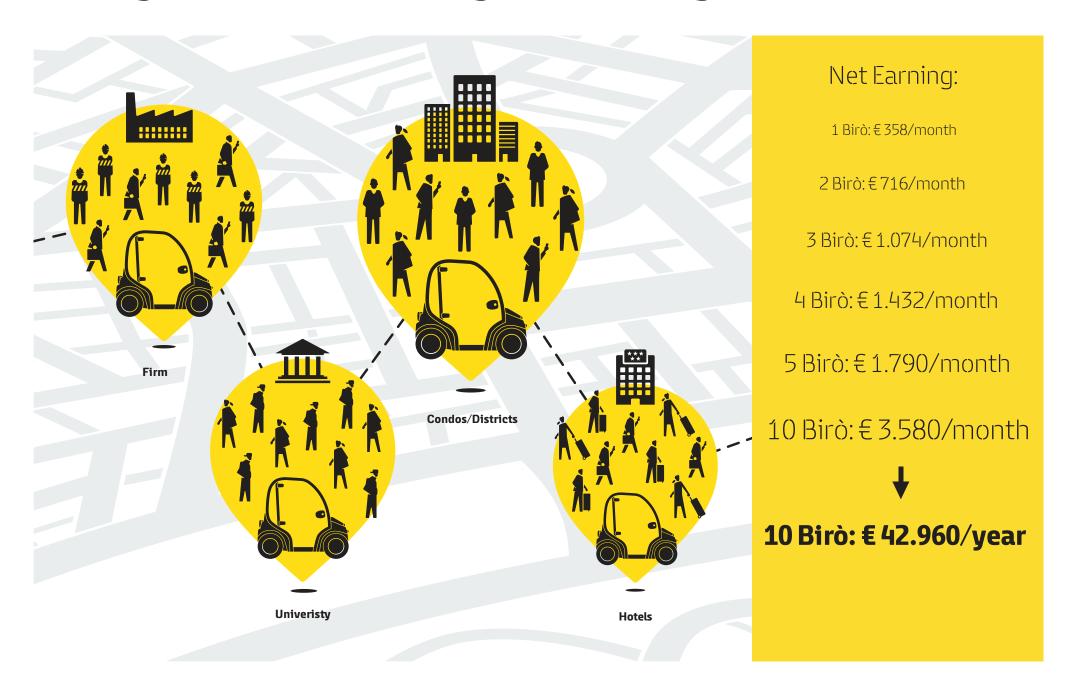
PROFIT: € 328/month

ROI(%):83%

+ Every calculation is intended VAT included, the fee for the usage of the platform (€29/month) is also included in the calculations.



### The larger is the fleet, the larger net earning will be.

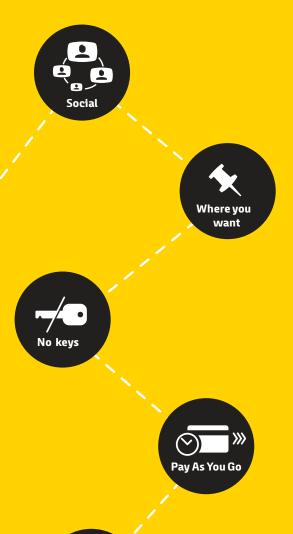


# Create your own BiròShare Community Benefits:

~

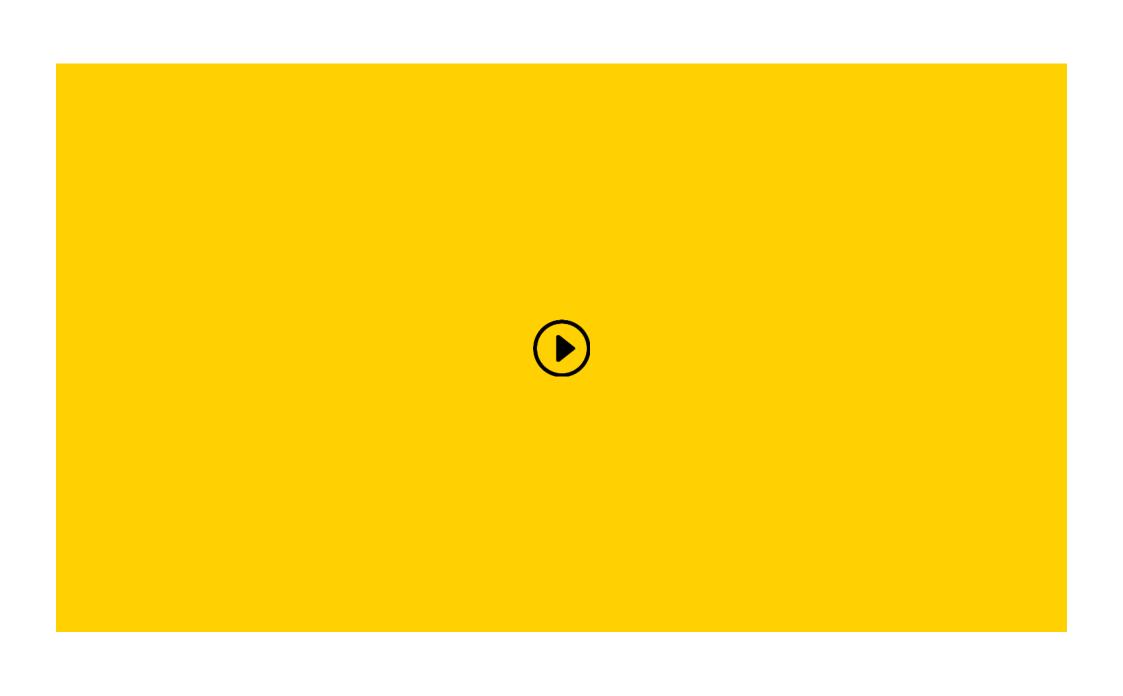
Birò Share is the personal car share programme with truly social soul. It beenfits the single user and the community as a whole







### What's Birò Share?



# Birò Share

I share, you share, we share.



**Birò,** the first personal commuter born to be shared.

**Birò Share**, the online platform witch allow owners of Birò to share their vehicle with a group of user, whether free of charge or by setting a per minute rate.





### Howitworks?

Through a simple platform.

#### The User:

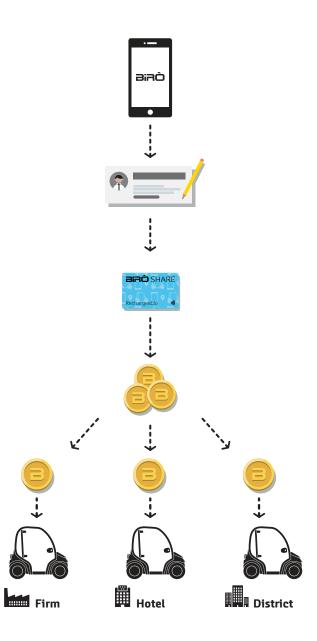
Visit the website

**Register online** 

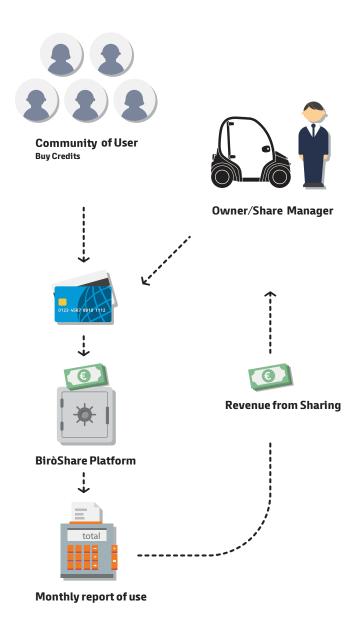
Activate your BiròCard

Buy Credit

Use Birò and pay per use.



### Economic transaction:

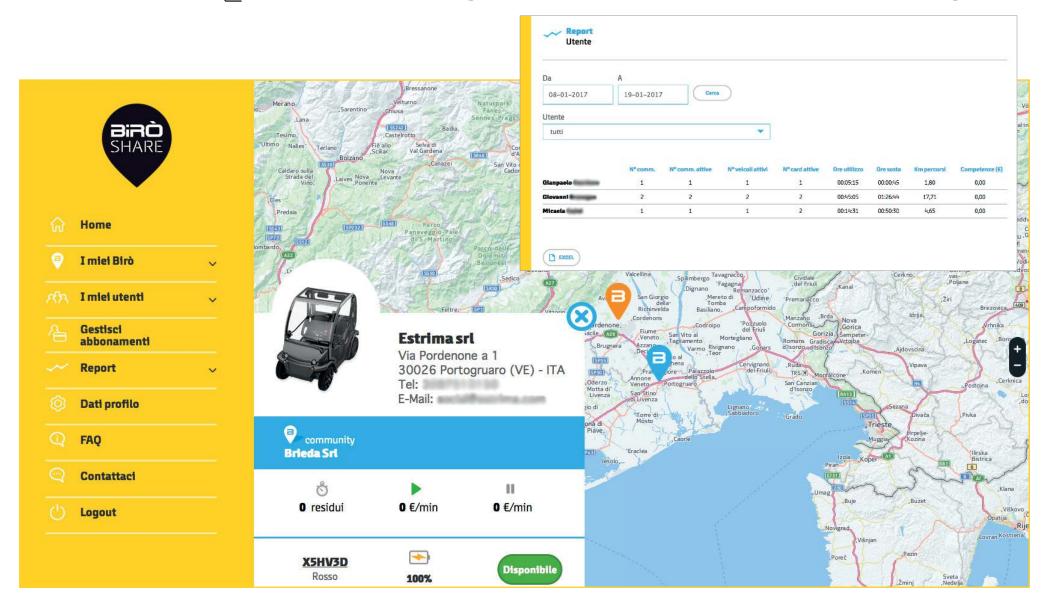


### Share Manager:



### A Simple Platform

- 1. Who, where, when and how much. The Owner decides.
- 2. Full control, Monitoring use in real time.
- 3. You can manage your fleet anywhere. No key exchange





#### Estrima S.r.l.

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